# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): October 21, 2016

## KINGSWAY FINANCIAL SERVICES INC.

(Exact Name of Registrant as Specified in Its Charter)

Ontario, Canada (State or Other Jurisdiction of Incorporation) 001-15204 (Commission File Number) Not Applicable (IRS Employer Identification No.)

45 St. Clair Ave. West, Suite 400, Toronto, Ontario, Canada M4V 1K9

(Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: (416) 848-1171

#### **Not Applicable**

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- O Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- O Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- O Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On October 21, 2016, Kingsway Financial Services Inc. (the "Company") issued a press release regarding its financial results for the third quarter and nine months ended September 30, 2016. A copy of the press release is furnished as Exhibit 99.1 to this report.

The information in this Form 8-K provided under this Item 2.02 and Exhibit 99.1 attached hereto is being furnished to, and shall not be deemed "filed" with, the U.S. Securities and Exchange Commission or incorporated by reference into the Company's filings under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

Item 9.01 Financial Statements and Exhibits.

**Exhibit No. Exhibit Description** 

99.1 Press Release titled "Kingsway Announces Third Quarter 2016 Results"

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## KINGSWAY FINANCIAL SERVICES INC.

October 21, 2016 By: /s/ Larry G. Swets, Jr.

Larry G. Swets, Jr.

President and Chief Executive Officer

## EXHIBIT INDEX

# **Exhibit No. Exhibit Description**

99.1 Press Release titled "Kingsway Announces Third Quarter 2016 Results"



#### KINGSWAY ANNOUNCES THIRD QUARTER 2016 RESULTS

Toronto, Ontario (October 21, 2016) - (TSX: KFS, NYSE: KFS) Kingsway Financial Services Inc. ("Kingsway" or the "Company") today announced its operating results for the third quarter and nine months ended September 30, 2016. All amounts are in U.S. dollars unless indicated otherwise.

#### **Management Comments**

Larry G. Swets, Jr., President and Chief Executive Officer, stated, "We were pleased to report a solid and profitable quarter, highlighted by a gain on our business combination between 1347 Capital Corp. and Limbach Holdings, LLC. We were also pleased to close our previously announced acquisition of CMC Industries, Inc., which enables us to deploy capital while utilizing our deferred tax asset in a way that will build long-term economic value for our shareholders."

#### **Operating Results**

The Company reported net income attributable to common shareholders of \$1.4 million, or \$0.06 per diluted share, in the third quarter of 2016, compared to net loss attributable to common shareholders of \$0.9 million, or \$0.05 per diluted share, in the third quarter of 2015.

For the nine months ended September 30, 2016, Kingsway reported net loss attributable to common shareholders of \$0.7 million, or \$0.04 per diluted share, compared to net income attributable to common shareholders of \$3.1 million, or \$0.15 per diluted share, in the prior year period.

Following are highlights of Kingsway's third quarter 2016 results. Operating income (loss) reflects the Company's core operating activities, including its reportable segments, passive investment portfolio, merchant banking activities and corporate operating expenses. Operating income (loss) excludes interest expense allocated to the Company's segments.

- Operating income was \$1.0 million for the third quarter of 2016 compared to operating loss of \$1.8 million for the third quarter of 2015.
  - Insurance Underwriting segment operating loss was \$0.1 million for the third quarter of 2016 compared to \$0.2 million for the third quarter of 2015.
  - Insurance Services segment operating income was \$0.6 million for the third quarter of 2016 compared to segment operating loss of \$0.2 million for the third quarter of 2015.
  - Operating income attributable to the Leased Real Estate segment was \$2.1 million for the third quarter of 2016 compared to zero for the third quarter of 2015. Net of interest expense allocated to the segment, the Leased Real Estate segment operating income was \$0.7 million for the third quarter of 2016 compared to zero for the third quarter of 2015. The Leased Real Estate segment includes CMC Industries, Inc.
  - Net investment income of \$1.0 million was reported for the third quarter of 2016 compared to \$0.8 million for the third quarter of 2015.
  - Net realized gains of \$0.0 million were reported for the third quarter of 2016 compared to \$0.1 million for the third quarter of 2015.
  - Other operating income and expense was a net expense of \$2.6 million for the third quarter of 2016 compared to \$2.3 million for the third quarter of 2015.
- Adjusted operating income was \$2.0 million for the third quarter of 2016 compared to \$0.1 million for the third quarter of 2015.
- Book value decreased to \$2.15 per share at September 30, 2016 from \$2.22 per share at December 31, 2015, and increased from \$2.14 per share at June 30, 2016. The Company also carries a valuation allowance, in the amount of \$11.50 per share at September 30, 2016, against the deferred tax asset, primarily related to its loss carryforwards.

### **About the Company**

Kingsway is a holding company functioning as a merchant bank with a focus on long-term value-creation. The Company owns or controls stakes in several insurance industry assets and utilizes its subsidiaries, 1347 Advisors LLC and 1347 Capital LLC, to pursue opportunities acting as an advisor, an investor and a financier. The common shares of Kingsway are listed on the Toronto Stock Exchange and the New York Stock Exchange under the trading symbol "KFS."

# Consolidated Statements of Operations (in thousands, except per share data) (Unaudited)

	Th	ree months en	e months ended September 30,		Nine months ended September 30,			
		2016		2015	2016	2015		
Revenues:								
Net premiums earned	\$	32,949	\$	29,197	\$ 94,189 \$	88,427		
Service fee and commission income		6,330		6,184	17,046	17,430		
Rental income		2,426		_	2,426	_		
Net investment income		1,036		791	2,036	2,632		
Net realized gains (losses)		46		83	(58)	136		
Other-than-temporary impairment loss		_		_	_	(10		
Other income		3,038		2,303	8,203	13,174		
Total revenues		45,825		38,558	123,842	121,789		
Operating expenses:								
Loss and loss adjustment expenses		26,804		22,914	75,139	69,054		
Commissions and premium taxes		5,928		5,653	17,629	17,199		
Cost of services sold		1,381		1,408	2,924	3,129		
General and administrative expenses		9,949		9,997	30,326	31,748		
Amortization of intangible assets		779		307	1,381	937		
Contingent consideration (benefit) expense				110	(657)	364		
Total operating expenses		44,841		40,389	126,742	122,431		
Operating income (loss)		984		(1,831)	(2,900)	(642		
Other (revenues) expenses, net:								
Interest expense		2,448		1,248	4,649	4,053		
Foreign exchange losses, net		4		58	14	1,210		
Loss (gain) on change in fair value of debt		2,472		(2,458)	(1,124)	(1,491		
(Gain) loss on deconsolidation of subsidiary		(5,643)		_	(5,643)	4,420		
Equity in net loss of investees		61		192	1,004	399		
Total other (revenues) expenses, net		(658)		(960)	(1,100)	8,591		
Income (loss) from continuing operations before income tax expense		1,642		(871)	(1,800)	(9,233		
Income tax expense		55		23	107	79		
Income (loss) from continuing operations		1,587		(894)	(1,907)	(9,312		
Income from discontinued operations, net of taxes					_	1,426		
Gain on disposal of discontinued operations, net of taxes					1,124	11,259		
* * *		1.507		(00.4)				
Net income (loss)		1,587		(894)	(783)	3,373		
Less: net income (loss) attributable to noncontrolling interests in consolidated subsidiaries		48		(86)	(352)	74		
Less: dividends on preferred stock		110		83	274	246		
Net income (loss) attributable to common shareholders	\$	1,429	\$	(891)	\$ (705) \$	3,053		
Earnings (loss) per share - continuing operations:								
Basic:	\$	0.07	\$	(0.05)	\$ (0.09) \$	(0.49		
Diluted:	\$		\$	(0.05)	(0.09) \$	(0.49		
Earnings per share - discontinued operations:				, ,	· · ·	,		
Basic:	\$	_	\$	_	\$ 0.06 \$	0.64		
Diluted:	\$	_	\$	_	\$ 0.06 \$	0.64		
Earnings (loss) per share – net income (loss) attributable to common shareholders:								
Basic:	\$	0.07	\$	(0.05)	(0.04) \$	0.15		
Diluted:	\$	0.06	\$	(0.05)	\$ (0.04) \$	0.15		
Weighted average shares outstanding (in '000s):								
Basic:		19,843		19,710	19,791	19,710		
Diluted:		22,958		19,710	19,791	19,710		

# Consolidated Balance Sheets (in thousands, except per share data)

	Se	eptember 30, 2016		December 31, 2015
		(unaudited)		
Assets				
Investments:	Ф	(1.32)	Φ.	55.55
Fixed maturities, at fair value (amortized cost of \$60,934 and \$55,606, respectively)	\$	61,326	\$	55,55
Equity investments, at fair value (cost of \$21,145 and \$26,428, respectively)  Limited liability investments		21,518 29,091		27,55 20,14
Other investments, at cost which approximates fair value		7,251		20,14 4,07
Short-term investments, at cost which approximates fair value		670		4,07
Total investments		119,856	_	107,73
Cash and cash equivalents		30,705		51,70
Investments in investees		3,129		1,77
Accrued investment income		535		59
Premiums receivable, net of allowance for doubtful accounts of \$135 and \$165, respectively		33,570		27,09
		1,278		91
Service fee receivable, net of allowance for doubtful accounts of \$295 and \$276, respectively  Other receivables, net of allowance for doubtful accounts of \$806 and \$806, respectively		4,979		3,78
Reinsurance recoverable		830		1,42
Prepaid reinsurance premiums		49		1,42
Deferred acquisition costs, net		14,553		12,14
Income taxes recoverable		- 11,555		6
Property and equipment, net of accumulated depreciation of \$9,613 and \$12,537, respectively		91,239		5,57
Goodwill		10,078		10,07
Intangible assets, net of accumulated amortization of \$7,320 and \$6,009, respectively		123,178		14,73
Other assets		4,823		3,40
Total Assets	\$	438,802	\$	241,02
Liabilities and Shareholders' Equity	<u> </u>	,	_	
Liabilities:				
Unpaid loss and loss adjustment expenses:				
Property and casualty	\$	48,991	\$	55,47
Vehicle service agreements		3,055	_	2,97
Total unpaid loss and loss adjustment expenses		52,046		58,44
Unearned premiums		42,650		35,23
Reinsurance payable		241		14
Note payable		190,931		_
Subordinated debt, at fair value		38,774		39,89
Deferred income tax liability		6,086		2,92
Deferred service fees		36,641		34,31
Income taxes payable		2,031		_
				10.05
Accrued expenses and other liabilities		20,411		19,95
Total Liabilities		389,811		190,92
Class A preferred stock, no par value; unlimited number authorized; 262,876 and 262,876 issued and outstanding at September 30, 2016 and December 31, 2015, respectively; redemption amount of \$6,572		6,419		6,39
Shareholders' Equity:				
Common stock, no par value; unlimited number authorized; 19,842,806 and 19,709,706 issued and outstanding at September 30, 2016 and December 31, 2015, respectively		_		_
Additional paid-in capital		343,106		341,64
Accumulated deficit		(310,493)		(308,99
Accumulated other comprehensive income		9,195		9,30
Shareholders' equity attributable to common shareholders		41,808		41,95
Noncontrolling interests in consolidated subsidiaries		764		1,75
Total Shareholders' Equity		42,572		43,70
Total Liabilities and Shareholders' Equity	\$	438,802	\$	241,02
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## Non-U.S. GAAP Financial Measures Segment Operating Income (Loss)

Segment operating income (loss) represents one measure of the pretax profitability of Kingsway's segments and is derived by subtracting direct segment expenses from direct segment revenues. Please refer to the section entitled "Non-U.S. GAAP Financial Measures" in the Management's Discussion and Analysis section of the Company's Annual Report on Form 10-K for the year ended December 31, 2015 for a detailed description of this non-U.S. GAAP measure.

#### Adjusted Operating Income

Adjusted operating income represents another measure used by the Company to assess the profitability of the Company's segments, its passive investment portfolio and its merchant banking activities. Adjusted operating income is comprised of segment operating income (loss) as well as net investment income, net realized gains (losses), other-than-temporary impairment loss, equity in net loss of investees and net revenues of 1347 Advisors. A reconciliation of segment operating income (loss) and adjusted operating income to net income (loss) for the three and nine months ended September 30, 2016 and 2015 is presented below:

(in thousands)	Th	ree months end	ded September 30,	Nine months ended September 30,		
		2016	2015	2016	2015	
Segment operating income (loss)	\$	1,153	\$ (401)	\$ 159	\$ (847)	
Net investment income		1,036	791	2,036	2,632	
Net realized gains (losses)		46	83	(58)	136	
Other-than-temporary impairment loss			_	_	(10)	
Equity in net loss of investees		(61)	(192)	(1,004)	(399)	
Revenues of 1347 Advisors, net of related outside professional and advisory expenses		(219)	(133)	(564)	5,806	
Adjusted operating income		1,955	148	569	7,318	
Corporate operating expenses and other (1)		(1,572)	(1,754)	(5,068)	(7,058)	
Amortization of intangible assets		(779)	(307)	(1,381)	(937)	
Contingent consideration benefit (expense)		_	(110)	657	(364)	
Interest expense not allocated to segments		(1,129)	(1,248)	(3,330)	(4,053)	
Foreign exchange losses, net		(4)	(58)	(14)	(1,210)	
(Loss) gain on change in fair value of debt		(2,472)	2,458	1,124	1,491	
Gain (loss) on deconsolidation of subsidiary		5,643	<del>_</del>	5,643	(4,420)	
Income (loss) from continuing operations before income tax expense		1,642	(871)	(1,800)	(9,233)	
Income tax expense		(55)	(23)	(107)	(79)	
Income (loss) from continuing operations		1,587	(894)	(1,907)	(9,312)	
Income from discontinued operations, net of taxes		_	_		1,426	
Gain on disposal of discontinued operations, net of taxes		_		1,124	11,259	
Net income (loss)	\$	1,587	\$ (894)	\$ (783)	\$ 3,373	

<sup>(1)</sup> Corporate operating expenses and other includes corporate operating expenses, stock-based compensation expense and non-cash expenses related to the consolidation of KLROC Trust.

#### **Forward-Looking Statements**

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 that are not historical facts, and involve risks and uncertainties that could cause actual results to differ materially from those expected and projected. Words such as "expects", "believes", "anticipates", "intends", "estimates", "seeks" and variations and similar words and expressions are intended to identify such forward-looking statements. Such forward-looking statements relate to future events or future performance, but reflect Kingsway management's current beliefs, based on information currently available. A number of factors could cause actual events, performance or results to differ materially from the events, performance and results discussed in the forward-looking statements. For information identifying important factors that could cause actual results to differ materially from those anticipated in the forward looking statements, please refer to the section entitled "Risk Factors" in the Company's 2015 Annual Report on Form 10-K. Except as expressly required by applicable securities law, the Company disclaims any intention or obligation to update or revise any forward looking statements whether as a result of new information, future events or otherwise.

#### **Additional Information**

Additional information about Kingsway, including a copy of its 2015 Annual Report and filings on Forms 10-Q and 8-K, can be accessed on the Canadian Securities Administrators' website at <a href="www.sedar.com">www.sedar.com</a>, on the EDGAR section of the U.S. Securities and Exchange Commission's website at <a href="www.sec.gov">www.sec.gov</a> or through the Company's website at <a href="www.kingsway-financial.com">www.kingsway-financial.com</a>.

For a current review of the Company and a discussion of its plan to create and sustain long-term shareholder value, management invites you to review its Annual Letter to Shareholders, which may be accessed at the Company's website or directly at <a href="http://bit.ly/kfs2015">http://bit.ly/kfs2015</a>.